

# RESIDENTIAL PURCHASE & SALE CONTRACT

**Are you able to properly represent your clients?**

**We will go over:**

- Proper ways to complete the contract.
- What is meant by the different line items, common addendums used.
- Common mistakes that agents make.

## **WHEN:**

Wednesday,  
November 20, 2019  
9am – 4:30pm

## **WHERE:**

Courtyard by Marriott Pullman  
1295 NE North Fairway Rd,  
Pullman, WA 99163

**7.5 C.E. Hours**

**\$20 WCAR Members  
\$40 Non-Members**



“I learned more than I expected to. Ken is a great instructor! Awesome personality- explains material well!” - *Chris Hall, John L Scott*

“I’ve utilized so much PSA knowledge since taking your class this summer, and I know it has greatly benefited my clients. It was long overdue for my continuing education and license renewal, but I really enjoyed your instruction. Thank you for staying current on state laws and sharing your knowledge with the masses.” - *Brynn Wilson, Kelly Right*

“Ken’s ability in teaching this class and the information provided was excellent. I recommend others should take this class.” - *Keith Riddle, Synergy Properties*

## **KEN SAX**

DESIGNATED BROKER  
WA STATE INSTRUCTOR

**Sign up online at: <https://tricityaor.com/events/ksax-contracts/>**

**YES, register me now! Please Print**

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

Make checks payable to TCAR OR

Credit card # \_\_\_\_\_ Exp date \_\_\_\_\_ Billing zipcode \_\_\_\_\_

You can sign up online, call TCAR office at 509-783-2184, email to [amy@realtoramc.com](mailto:amy@realtoramc.com)  
or fax form to 509-735-2572 today!

TCAR Refund Policy: Registration fees will be forfeited if written cancellation is not received at least two (2) business days prior to the class date.  
No-Shows will be billed. **See full education policy here: [tricityaor.com/wp-content/uploads/2019/09/Education\\_Policy.pdf](https://tricityaor.com/wp-content/uploads/2019/09/Education_Policy.pdf)**