



# SAVE THE DATE 2019 Continuing Education Classes

October 10, 2019

**Residential  
Purchase & Sale  
Contract**

Ken Sax, 7.5 CE  
9am-4:30pm

**WHERE: TCAR**

October 16, 2019

**Lunch & Learn;  
Becoming a Real  
Estate Instructor**

11am-1pm

**WHERE: TCAR**

October 23, 2019

**Recipe For Success;**

*Why should someone choose  
YOU from a menu full of  
Realtors®?*

Terry Eccles-Pettet, 3 CE  
9am-12pm

--Followed by--

**Realtor® Safety;**

*Are YOU at Risk?*

Terry Eccles-Pettet, 3.5 CE  
1pm-4:30pm

**WHERE: TCAR**

October 24, 2019

**New Member  
Orientation**

8:30am-3:30pm

**WHERE: TCAR**

November 1, 2019

**New Agent Jumpstart**

8:30am-3:30pm

**WHERE: TCAR**



EVERY Monday throughout the year!

## Monday's Tips & Tools for Realtors®!

(learn how to use the tools you use everyday!)

- |            |                            |
|------------|----------------------------|
| October 7  | Paragon Fundamentals       |
| October 14 | HomeSnap, Cloud CMA, Supra |
| October 21 | Paragon *Buyers*           |
| October 28 | ZipForm Plus & DocuSign    |

All Monday's Tips & Tools are FREE.

Location: TCAR Office

Time: 9am (each workshop should be 1-2 hours)

## Tri City Association of Realtors®

7151 W. Clearwater Ave., Kennewick, WA 99336

Register online: [tricityaor.com](http://tricityaor.com)

or call us at 783-2184