



Tri City Association of Realtors® Inland Northwest School of Real Estate presents...



ANNIE FITZSIMMONS

Walk through every phase of a transaction, from preparations before your first meeting with the seller, to your record retention duties following the closing.

- Requirements of state and federal law
- Industry norms & best practices to keep you out of trouble with buyers, sellers & other brokers
- Dealing with divorcing sellers
- What should listing brokers look for in every offer?
- What should buyer brokers include in every offer?
- Should you meet the appraiser at the property?
- Should you attend closing?
- Discussion of real-life situations

Sponsored by TCAR Professional Development Partner



Register online at: <https://tricityaor.com/events/annie-deal/>



TriCity Association of Realtors®

WHEN:

Wednesday, August 28, 2019
9am – 4:30pm

WHERE:

TBD

7.5 C.E. Hours

\$79

YES, register me now! Please Print

Name _____ Phone _____

Email _____

Make checks payable to TCAR OR

Credit card # _____ Exp date _____ Billing zipcode _____

Call TCAR office at 509-783-2184 or email to amy@tricityaor.com or fax form to 509-735-2572 today!