

**2017  
PRESIDENT**



**MARY HARRIS**  
**Managing Broker**  
**Community Real Estate Group**

*Date first licensed: June 1995    Managing Broker license issued: January 2005*

**TCAR Service:**

Board of Directors 2013 to present  
Budget & Finance Committee 2015 to present  
Education Committee 2013 to present  
Bylaws committee 2013  
Past Member, Governmental Affairs Committee  
Coordinator, "Nuggets for Newbies" 2016

**Past and current real estate related activities:**

Former Owner/Designated Broker of Red Mountain Realty  
Founder and co-chair RING (Real Estate Information Networking Group)  
Past Instructor for First-time Homebuyer class for Consumer Credit Counseling  
RPAC investor, Political Visionary level

**Community activities:**

Volunteered 9 years for annual community festival (Benton City Daze)  
Sponsor for West Richland Easter Egg Hunt 2014  
2013 Top Dog Sponsor for ASAP Howl-a-ween fundraiser for animal shelter

I am privileged to be a member of the Tri-City Association of Realtors Board of Directors since 2013, and am currently holding the position of President-Elect. I am committed to the concept of servant leadership and believe that leaders in our profession are in a position to set an example for Realtor members and for the community. I stress individual service and personal interaction as the basis of our relationships with clients and with each other. I encourage all members to raise expectations of ourselves and our Association, and to commit to new levels of personal and professional service and responsibility.

# 2017 PRESIDENT-ELECT



**JEFF SMART**  
Smart Realtors

**Date first licensed:** 2004

**TCAR Service:**

Budget and Finance Committee 2013 – present  
Board of Directors 2014 – present  
Current Vice President – Board of Realtors

**Community:**

Catholic Family & Child Services Volunteer  
2013 Hope Award Recipient  
KC Hospital Equipment Lending Program  
Washington State University Alumni Association  
The Mid-Columbia Market and the HUB Volunteer  
Numerous other committees and board work

I've been involved with Real Estate in the TriCity area well before being licensed.

Growing up in a Real Estate family has taught me many things: I understand the individualistic market this area has and how it reacts to internal and external forces.

I recognize the importance of making time for all clients, no matter the time of the day (or night).

I greet everyone with a smile since I know I will run into them again at some point and at the end of it all, I make sure I've done everything I can for not just my client, but for the community as a whole.

I've had the privilege to serve on the TCAR Board of Directors for the past few years and I am excited to have the chance to help in a leadership role.

I consider myself an open person who can understand the issues faced by the members and I will work to improve conditions on the local, regional, and greater level.

I hope to not just earn your vote, but also your trust.

# 2017

## Vice President



**DAVE SHINABARGER**  
**RE/MAX Professionals**

**Date first licensed:** 1996

**TCAR Service:**

Governmental Affairs Committee  
Grievance Committee  
Board of Directors  
RPAC faithful contributor  
RPAC fundraisers

**Other Real Estate Related Activities:**

Earned GRI Designation  
CRS (Wrapping it up)  
Mentor for new agents

**Education:**

Bachelor of Science

**Community:**

Tri City Union Gospel Mission (Donor)  
Wounded Warrior (Donor)  
Children's Miracle Net Work (Donor)

Led a local Recovery Ministry – Tri Cities, WA.

Led team in constructing a playground in the inner-city of Chicago.

Led construction team in Haiti.

I grew up in the Tri Cities and moved to Minnesota for college, and for work. While living in the Midwest, I served as Executive Director of a camp and conference center. When my children entered grade school, I deliberately chose to move back to the Tri Cities, believing it to be an excellent place to raise a family.

I am running for the position of vice president not for the position, but rather to be able to serve our greater community of Realtors in an ever-changing real estate environment.

My goal is to do what is best for our local Association and our members, for the larger real estate industry, and for the clients we serve.

I ask for your vote, and thank you for your consideration.

# 2017 SECRETARY/TREASURER



**CINDY HOUSE**  
**Encore Realty**

**Date first licensed:** 2003

**TCAR Service:**

Member, Board of Directors  
Past Chairman, Fair Housing Committee  
Chairman, Member Services Committee,  
2014 – present  
Past Chairman, Education Committee  
Liaison for TCAR Community Partner, My  
Friends Place

**Other Real Estate Related Activities:**

Past President, Three Rivers Chapter of WCR  
Member of Home Builders Association  
Certified Building Ageing in Place Specialist  
Construction Building Green Built/  
ICF background  
Member, Benton-Franklin Rental Owners Assn.  
Committee member for reconstruction of  
Leavenworth swimming pool

**Community:**

WA State President of Vocational Industrial  
Clubs of America  
Vice President, Columbia Basin College  
Vice President of MCBONES Research Center

Chelan Co. Volunteer Fire Fighter  
HAMTEC Shop Steward  
Foster Parent, Catholic Family Services  
Guardian Ad Litem, Benton Co. Juvenile Justice  
System  
Church volunteer, various committees  
Science Fair Volunteer

I am a full time Real Estate Broker representing  
buyers and sellers in our area since 2003.

I firmly believe in the Golden Rule - I will treat you  
the way I want to be treated.

I love the Tri-Cities and growing up here has been  
a wonderful experience. My Grandfather was a  
carpenter and helped to build the "ABC" homes in  
Richland. I am very passionate about houses and  
the Tri-Cities community. I believe in being  
involved in the local area as a Realtor and a citizen.

I was V.P on the founding board of McBones, the  
Mid Columbia Basin Old Natural Educational  
Sciences, a group that brings together scientists,  
educators, high school students, and the public on  
a project to research a 20,000-year-old Ice Age  
Mammoth dig site. This organization also helps to  
promote science, technology, engineering, and  
math in our community.

I enjoy working on TCAR committees, especially  
Member Services to improve our Association.  
I'm serving on the Board of Directors, and look  
forward to helping you and our Association as  
TCAR's Secretary/Treasurer.

I will continue to work to improve our presence as  
educated professional Realtors in our community,  
and I ask for your support and your vote.

# 2017 DIRECTOR



**CHAD MARKEL**  
**Markel Properties**

I have lived in the Tri-Cities, Washington, since the late 1970s. I'm married to my high school sweetheart (KJ) and have two teenage sons that I'm very proud of (Quinton and Alec).

I have been selling real estate since 1991 and actively wrote residential and eminent domain appraisals from 1993 through the 4th quarter of 2012 (until I could no-longer tolerate appraisal management companies).

We've been living in Badger Canyon since 1994. My family and I own Markel Properties wherein we have 20+/- Realtors actively pursuing "The American Dream."

Washington Securities & Investment Corporation (WSIC) is the "Mother Company" founded by my parents in the late 1970's. WSIC has numerous subsidiary branches including Real Estate Appraisals (Markel & Associates Real Estate Appraisers); Property Management; Development; Consulting, etc.

In addition, my father, stepmother and brother own and operate Taco Time and the Sea Swiper across from the "Flash Cube Building" on Clearwater. In a nut shell, if we have enough irons on the fire hopefully at least one of them is keeping us busy (LOL).

Since 1991 I have also been active in martial arts. I had 6-years of Ed Parker's American Kenpo Karate under my belt before I realized my passion was Aiki-Jujutsu (which I overlapped the two disciplines for 1-year between 1995 and 1996). I have been with the Richland Dojo ever-since. In August, 1998, I was awarded my black belt and today enjoy the rank of 3rd Degree Black. Certainly my body doesn't respond the same in my "old age" so assisting in the teaching of what I have learned is more along the lines of how martial arts fits into my life these days.

I enjoy the outdoors and most of what Mother Nature offers. My family and I are active in hunting, fishing, hiking and camping (when we can fit it in).

After 25 years of living and breathing real estate and managing the various facets of our company, I have gained some grey hair; gathered some wisdom; survived some war wounds; evolved with the times; obtained some friends in our business. ... and all along have managed to avoid burning bridges. These qualities, though individually can't define a person, collectively can set one apart from the masses.

I've enjoyed my service as a Director on the TCAR Board for the past three years. I hope my peers will offer me an opportunity to serve a second term.

Thank you for your consideration and your vote.

# 2017 DIRECTOR



**JOHN MOWER**  
Windermere Real Estate/TriCities

**Date first licensed:** 2003

**TCAR Service:**

Education Committee  
TCAR Board of Directors 2014 - present

**Other Real Estate Related Activities:**

New Construction and Luxury Home Specialist  
Certified Negotiation Expert  
Home Builders Association, organized homes in  
Parade of Homes

**Community:**

Involved in Rotary for many years including;  
the boat Race, highway cleanup, Duck Race,  
shelter, Union Gospel Mission, etc. Also helped  
with Windermere Service Days, Go Serve, church  
and civic projects, and TCAR's Community Partner  
for the last two years, My Friends Place.  
Have served with the Boy Scouts of America  
(volunteering with youth) and supported  
numerous school functions and activities.

I've lived in the TriCities for 33 years, and have been involved in many community functions.

My wife, Pam, and I raised four children here and have grown to love the TriCities area! We have ten grandchildren that we love dearly!

I was transferred here with a supply company and traveled all over Eastern Washington as regional Manager. At the age of 45, I started a new career in real estate, and everyone thought I was crazy. I have since sold hundreds of homes, many of which have been new construction, and it has been a great business.

I have always tried to have the attitude of service to others, and in doing so have made a lot of friends and customers, not to mention great and enduring relationships.

I have acquired a great respect for my coworkers, and now I would like to give back to my colleagues and my profession by continuing to serve on the TCAR Board of Directors, to help make positive changes and keep things moving forward!

# 2017 DIRECTOR



**GAYLE STACK, CCIM, CPM**  
**Designated Broker / Owner**  
**EverStar Realty**

**Date first licensed (California/Colorado/Washington):** 1983

**Date Designated Broker/Associate Broker license issued:** 1998

**TCAR service:**

TCAR President 2015  
Member, Board of Directors 2010 – present  
Finance Committee 2015 - present  
MLS Committee 2007- present  
MLS Committee Chairman 2012 - 2014

**Other Real Estate Related Activities:**

Earned and hold CCIM Designation since 1996  
Earned and hold CPM (Certified Property Manager) Designation since 1992  
CRB Candidate

**Community activities:**

United Way Board Member 2008 - 2014  
United Way Board Vice Chairman 2012, Chairman 2013  
United Way Alexis de Tocqueville Member since 2008  
TriCities Chaplaincy, Member of the Endowment Committee  
Benton-Franklin Fair and Rodeo, Board Secretary  
City of Kennewick Improvement Board, Past Chair  
Benton Franklin Rental Owners Association, Past Chair